

Variety Distributors, Inc.
609 7th Street, PO BOX 728
Harlan, Iowa 51537



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www.varietydistributors.com

Non-Equity Member

- \$700 Annual Association Fee (Billed \$175 Quarterly). Includes:
 - Ordering Device (Leased @ No Charge)
 - All Catalogs & Ordering Information
- Variable Pricing - No Charge
- FOB Freight \$250 Minimum Order.
Recommend \$500 for best efficiency
- Terms: Statements Mailed 2x Per Month
 - Regular Basic Merchandise - Next Statement Date
 - Dollar Return Sheets - Min. 10 Days/Next Statement Date
 - Promotional & New - Min. 30 Days/Next Statement Date
 - Seasonal Return Sheets - Min. 45 Days/Next Statement Date
 - Drop Ships - VDI Passes Along Any Terms Offered By Vendor
- Drop Ship Upcharge - 6%
- Sale Plans Available
- Can Attend Show - Pass Along Dating
- Show Warehouse Pools Cost Plus Freight Plus 10%

Equity Member

- \$3,000 Stock (Must Meet Credit Requirements)
- \$320 Annual Association Fee (Billed \$80 Quarterly). Includes:
 - Ordering Device (Leased @ No Charge)
 - All Catalogs & Ordering Information
- Variable Pricing - No Charge
- 2% Retainage Fee on Warehouse Purchases
- FOB Freight \$250 Minimum Order.
Recommend \$500 for best efficiency
- Up to 2% Freight Allowance (If Paid Within Terms)
- Terms: Statements Mailed 2x Per Month
 - Regular Basic Merchandise - Next Statement Date
 - Dollar Return Sheets - Min. 10 Days/Next Statement Date
 - Promotional & New - Min. 30 Days/Next Statement Date
 - Seasonal Return Sheets - Min. 45 Days/Next Statement Date
 - Drop Ships - VDI Passes Along Any Terms Offered By Vendor
- Drop Ship Upcharge - 5%
- Sale Plans Available
- Anticipation Available On Seasonal/Sale Plan Invoices
- Profit Sharing/Dividends
- Up to 3% Rebate on all warehouse/seasonal purchases
- Show Warehouse Pools Cost Plus Freight Plus 10%



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